

# LUNCHEON SPEAKER

**Monday, July 2**

No luncheon due to holiday.

**Monday, July 16**

Noon – 1:00 p.m.  
The Commons,  
Fort Worden



Speaker: Clea Rome,  
WSU Jefferson County  
Extension Director

Topic:

## Agricultural Economic Development & Its Impact

Sponsor:



Supplement to the  
**JUNE 27, 2018**



Port Townsend &  
Jefferson County Leader

226 Adams Street  
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**The Chamber**  
OF JEFFERSON COUNTY

JULY 2018

# Business Insider

Serving the Businesses and Citizens of Jefferson County

## Free fun for the family at Fort Worden

For the past three years, the Jefferson County Chamber of Commerce and Thunderbull Productions partnered to put on the Old School 4th of July – Jefferson County's largest free community event. This year, we have passed the torch entirely to Thunderbull to spearhead the production.

Thunderbull works with an orchestra of community partners to make the event possible. The City of Port Townsend has donated the Police Department's staff time to the event every year, and has fully funded the fireworks this year. The Fort Worden Public Development Authority provides the venue, staff time, and hosts the beer, wine and cider garden. Washington State Parks assists with traffic.

Many organizations also contribute in-kind donations of time, resources and personnel, including the Chamber, Pyrotechnician David Chuljian, East Jefferson Fire Rescue, Jefferson County Sheriff's Department, Printery Communications, The Leader, Morning Star Balloons, and KPTZ 91.9FM.

Various parts of the event are sponsored by specific partners. The Main Stage is sponsored by Friends of Fort Worden. Free root beer floats are made



Photo by Jack Kingsley.

possible through a collaboration between the Kiwanis Club, The Food Co-op, and Elevated Ice Cream. The tug-of-war grand prize is sponsored by the American Legion Post 26. Port-potties are sponsored by Goodman Sanitation and the Jefferson

County PUD. Some of the remaining costs of producing the event are covered by financial sponsors, including New American Funding, 1st Security Bank,

Re/Max, Coldwell Banker Best Homes, and Windermere of Port Townsend.

Additional funding for music, permits, insurance and event staffing comes from generous community members like you!

Donations can be made online at [oldschool4th.com](http://oldschool4th.com) or in person 1st Security Bank's Port Townsend and Hadlock branches. In addition, the 50/50 raffle is an important fundraiser for the event – half goes to covering event overhead and the other half goes to one lucky winner.

There are many ways to join the party and help grow this community tradition. Host a booth, become a sponsor, volunteer, lead an activity or game – you name it, there is room for you and your family to play a role in the fun.

For the full event schedule, visit [oldschool4th.com](http://oldschool4th.com), and look for it in print in *The Leader*.

Want to get involved? Contact [info@thunderbullproductions.com](mailto:info@thunderbullproductions.com) or 360-385-0519.



Photo courtesy of Thunderbull Productions



## “The MIC” Drops Soon!

by Executive Director  
Arlene Alen, CPM, IOM

What is the MIC? It's an amazing tool that will allow Chamber members unprecedented access to their accounts and have control of their own webpage through the Chamber's website.

The Chamber is upgrading its infrastructure and deploying a new integrated management system and updated website. As part of this process, we are developing a

Membership Information Center – “The MIC” – which will enable members to upload their logo, photos, job postings, member-to-member discounts, sales announcements, and more to enhance their online presence at no extra cost.

The MIC will be a direct connection to the Jefferson County Chamber of Commerce, no matter where you are! Whether from work, home or while traveling, you will



be able to edit your member and business

details from anywhere simply by logging into our new ChamberMaster website.

As a Chamber member, you will have the opportunity to market your business

to consumers through our redesigned website by enhancing your informational homepage with pictures and text. You can also post hot deals, job openings and events, add keywords to help consumers find you when they run searches, and run reports to see hit statistics for your homepage and other advertised items.

This is a great opportunity for you to be certain the Chamber has your correct company information on our website.

Once we have this system up and running, we'll notify you and send an invitation to create login credentials

(name and password) for yourself and your team. You will be able to change your address, phone numbers and employee lists, and sign up for Chamber events all by using your personal MIC credentials.

Networking has never been easier nor has managing your own Chamber investment and opportunities.

We'll let you know as soon as we are ready to launch, and you'll be able to start using these business development tools.

Questions? Contact us at 360-385-7869 or [director@jeffcountychamber.org](mailto:director@jeffcountychamber.org).



### Jefferson Solar Home Tour

Congratulations to Finnriver for installing the largest solar array in Jefferson County.



Learn about current solar products & incentives at our 10am “Spin Your Meter Backwards” seminar and view local solar homes. Return and enjoy local cider & food after 12pm.

**Saturday July 7th** 10am - Solar Orientation  
Finnriver Farm & Cidery - 124 Center Road

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## MEMBER SPOTLIGHT

# Tipsy Gypsy Mobile Bar Service

If you would have asked me three years ago what I would be doing at this present moment, the answer wouldn't have been "living in Port Townsend." And, mostly certainly I wouldn't have said, "I own my own mobile bar service." As with most whom migrate here, or were privileged to grow up here, my story is serendipitous.

After losing my position as the ED at Seaport Landing when the sale to Avamere happened, the wind was literally knocked out of my sails. I wanted to stay here. I started a life here. I fell in love here. My family is close by in Sequim. Inspired by the documentary "By Us" at



the 2016 Port Townsend Film Festival and fueled by a will to stay in one of the best communities I've ever been involved in, I decided if I'm going to make my tenure in PT sustainable I needed to turn my hobby and many years of bartending experience, coupled with my 20+ years of management experience, into a business.

I took the Focus Plan business planning course at EDC Team Jefferson. I put my plan into motion and I'm now a social purpose corporation growing my business here on the Peninsula!

Tipsy Gypsy S.P.C. is the only mobile bar service on the Olympic Peninsula. We cater weddings, corporate events and private parties. Tipsy Gypsy also serves Kitsap County and the Seattle metro area as well. Our services include bartending, event staffing, and menu planning. We also have portable bars, if your venue doesn't have a bar.

Being a social purpose corporation is really cool! I commit, through my company, to certain areas making positive effects for my community, customers, and

vendors. See my website ([www.tipsygypsy.party](http://www.tipsygypsy.party)) to get more information on Tipsy Gypsy's commitments.

I've partnered with Weddings Across the Sound. Weddings Across the Sound ([www.weddingsacrossthesound.com](http://www.weddingsacrossthesound.com)) provides easy access to a world of unique local wedding and event vendors specializing in the untraditional, intimate gatherings for adventurous spirits, embracing the authentic character and exquisite natural beauty only found west of the Puget Sound. I'm really excited to be amongst this group!

More exciting news on the horizon...I'm building a Tipsy Gypsy mobile bar cart wagon! I look forward to making that available in the summer of 2019.

If I look familiar to you it's because I'm involved in many endeavors. Not only am I on the board for the Jefferson County Chamber of Commerce, I'm also an Ambassador. I work part-time at two winery tasting rooms – Eaglemount and Port Townsend Vineyards. I love kayaking and rowing, and I joined Rat Island Rowing & Sculling Club last year. I'm also learning to sail on my boyfriend's Cal 34! Please say "hi" to me if you see me around. I love meeting new people. *Cheers!!!*



Heidi Haney, owner and Jefferson County Chamber of Commerce board member.

### Tipsy Gypsy Mobile Bar Service

Website: [www.tipsygypsy.party](http://www.tipsygypsy.party)  
Social Media: [facebook.com/atipsygypskylife](https://facebook.com/atipsygypskylife)  
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Have a safe and fun 4th of July!



## North Olympic Salmon Coalition

### July kicks off the North Olympic Salmon Coalition's Annual Member Drive!

Have you ever seen the salmon returning to your local creek or river? The splash of a fin or writhing of a tail digging a nest in the gravel? Maybe you've seen a salmon carcass on a streambank, smelled the decay and marveled at how the bones were cleaned of flesh. If you are lucky, you've sat quietly with the salmon and felt the power of their place, maybe been moved at a deep level to understand the interconnectedness that spirals from their web of life. Or, maybe you just love to grill a nice king salmon for a family gathering on 4th of July! It seems everyone has a connection of some sort to this iconic species and you are likely no exception. Now is a good time to join the North Olympic Salmon Coalition to ensure the important restoration,

education, volunteer and outreach done in your local communities continues into the future.

The North Olympic Salmon Coalition is a nonprofit working with local landowners across the North Olympic Peninsula to restore streams, rivers, beaches and estuaries. Students and community members have opportunities to deepen their understanding and love of the Peninsula through meaningful experiences.

Teachers and students in Clallam and Jefferson counties participate in year-long programs directly targeting Science, Technology, Engineering and Mathematics (STEM) curriculum requirements. Students gain a better understanding of healthy ecosystems and foster an intimate relationship with



Local students take notes on Real Learning, Real Work fieldtrip. Courtesy of the North Olympic Salmon Coalition.

their local salmon streams. They design and implement their own restoration project alongside professionals, making a lasting and meaningful impact on their sense of place and building skills for the future.

Habitat projects often focus on removing human infrastructure from the landscape to provide better habitat for all the plants

and animals that live here. Restored habitat leads to the protection and opening up of land for hiking, birding, clamming and fishing and to the restoration of ecosystems big and small. Restoration projects contribute to the economic vitality of Jefferson and Clallam counties. Funds obtained from Washington state and federal sources

employ construction contractors, and businesses and their employees. Sales taxes from these projects provide revenue for local governments. By restoring habitat, project partners restore a legacy of beautiful landscapes for people to enjoy where native species thrive.

Why choose membership? Members stay

informed through a monthly e-newsletter and become part of exciting transformations across the Olympic Peninsula! Members will receive invitations to special events, invitation-only tours of project sites, and discounts on t-shirts, hats, sweatshirts and tote bags. Membership supports restoration, education and volunteer programs that bring vitality and economic growth to our communities and ensure access to healthy habitat for wild salmon stocks for generations to come.

The North Olympic Salmon Coalition has been working since 1990 to promote robust wild salmon stocks for families, fishers, and local economies by furthering habitat restoration and education on the North Olympic Peninsula of Washington state.

*Become a member and learn more at [www.nosc.org](http://www.nosc.org).*



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### Volunteer Appreciation Party

The Jefferson County Chamber hosted a Volunteer Appreciation Party & Meetup to celebrate its many wonderful Visitor Information Center volunteers. The evening was also a great opportunity for the VIC volunteers to get to know Chamber staff and each other! Photo by Steve Mullensky.





## MEMBER SPOTLIGHT

# Port Townsend Vineyards



Port Townsend Vineyards was born three years ago when, together with family and friends, we planted 11 acres of northern European grapes on an original homestead site and former cattle ranch known as Portuguese Hill, right in the heart of town. As we prepare for our second harvest, we look forward to using the grapes for local production of still and sparkling wines.

In 2015, we also broke ground for our gateway winery. With its wine production facility and tasting room, the Port Townsend Vineyards Winery opened in June 2017 and is located off of West Sims Way.

The third and final phase of the Port Townsend Vineyards vision will be the restoration and completion of the downtown C.F. Clapp Building, where we will provide a full wine immersion experience from farm-to-table and vineyard-to-glass. We're looking forward to opening the Clapp Building to the public in 2019.

As longtime residents of Port Townsend, we're deeply rooted in the community – it's all about keeping things local, sustainable, and economically fruitful. It was our top priority to reinvest in Port Townsend, so we intentionally established our three locations within city limits. Our goal is to bolster the local economy by providing year-round employment, donating our space to local non-profit organizations, and collaborating



with community members in our custom crush facility. We strive to create a business that is a source of pride for the town and have invested in energy-efficient equipment and environmentally sustainable practices.

We look forward to welcoming locals and visitors alike to visit our locations and taste our wines.

### Port Townsend Vineyards Winery

2640 W. Sims Way, Port Townsend  
[www.porttownsendvineyards.com](http://www.porttownsendvineyards.com)  
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## MEMBER SPOTLIGHT

# Discovery Bay Brewing

Opening in mid-June 2018, Discovery Bay Brewing, located at 948 N Park Ave. in the Port Townsend Business Park, provides customers with a unique and friendly environment for enjoying specialty craft beers. The taproom and beer garden offer a welcoming, neighborhood atmosphere where community can socialize. The brewery is family-friendly, welcoming adults and children alike. Discovery Bay Brewing offers a place for home brewers to meet and share brewing techniques and experiences.

Discovery Bay Brewing is an independently-owned craft brewery whose beer flavors are derived from traditional or innovative brewing ingredients and their fermentation. Whenever possible, local Northwest ingredients are used. Smaller brew batches ensure that the beer is continuously replenished and fresh.

Owner-managers Patrick Raymond and Glenn Jansen have brewed beer together for nearly 17 years. Patrick has recently retired into his long-held desire to start a microbrewery after a successful career as a manager for a forestry company for over 30 years. He has lived on the Kitsap and Olympic peninsulas for 35 years. Glenn Janssen moved to Port Townsend three years ago to pursue his



passion for brewing beer after 36 years operating his own business as a graphic designer in Seattle.

Discovery Bay Brewing is initially focusing on seven styles of beer: India Pale Ale (IPA), brown ale, red ale, porter, amber ale, pale ale, and stout. In addition to welcoming customers to enjoy beer and soft beverages in the taproom, customers may purchase growlers and kegs for off-premise consumption. The taproom also sells retail items such as company logo apparel and glassware. Eventually, wider distribution of Discovery Bay Brewing beer will be through wholesale kegs and bottles to bars to taprooms, restaurants and retail stores in Port Townsend and throughout the Olympic and Kitsap peninsulas.

Discovery Bay Brewing is proud of its



Owner-managers Glenn Jansen (left) and Patrick Raymond.

commitment to environmentally-friendly practices, recycling water used in brewing for watering landscaping, and constructing a bio-swale for stormwater runoff. Spent grains are collected by a local farmer to compost and use as feed.

Many who are longtime residents of Port Townsend will recognize the tap room tables and chairs, which originated in Port Townsend's Town Tavern on Water Street. The tables have been beautifully

restored and will provide many more years of service to Port Townsend residents and visitors, resulting in a tap room that is both historically rich and contemporary.

### Discovery Bay Brewing

948 N Park Ave., Port Townsend  
[www.discoverybaybrewing.com](http://www.discoverybaybrewing.com)  
360-344-2999

## CHAMBER CONTACTS

### STAFF

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**Heidi Haney**  
Tippy Gypsy

**Robert Frank**  
PT Marine Trades Association

The content of this publication is prepared by the Jefferson County Chamber of Commerce. We welcome submissions from Chamber members. Send articles and photos to [director@jeffcountychamber.org](mailto:director@jeffcountychamber.org) or mail to 2409 Jefferson St., Port Townsend, WA 98368.

## Want to Join Our Team?

The Port Townsend Visitor Information Center is the first stop for many travelers coming to our area and our welcoming volunteers are vital to keeping the VIC running smoothly seven days a week. Whether you're a longtime local or new in town, we have a place for you!

Being a VIC volunteer is a great opportunity to learn more about the community, share your knowledge, and meet people from all over the world!

If you are interested in volunteering or want more information, call the Jefferson County Chamber at 360-385-2722 or e-mail [info@jeffcountychamber.org](mailto:info@jeffcountychamber.org).



## MEMBER SPOTLIGHT

# Robin's Nest

Robin's Nest is a petite Bed and Breakfast located on the sunny bluff of Castle Hill. The place is infused with color and furnished with family heirlooms and travel mementos. Its style integrates nostalgic elegance of the past with contemporary comfort of the present.

Upstairs are three unique guest rooms defined by keepsakes displayed in them. Downstairs is an open area



Robin Purcell, owner.

with a dining room, sitting room and a fireplace. Banked by large picture windows, this space overlooks a secluded yard where squirrels and birds vie for space at feeders. Lodgers are invited to begin their day here with a generous buffet of richly brewed coffee, seasonal fruit, baked goods, granola and yogurt.

On sunny mornings, guests can soak up the sun and fragrance of flowers in the secluded front garden and at the end of the day relax with a glass of wine in one of the sitting areas in the back.

Innkeeper Robin Purcell was once a marketing-communications and fundraising professional working consecutively for Publicis Group, Hewlett Packard, Amazon.com and Nature Bridge. In 2002, she decided to put her BFA to use and became a full-time photographer (see [robinpurcell.com](http://robinpurcell.com)). Now, Robin is



focusing all of her attention on her Nest. Her aim is to create a warm, inviting bed and breakfast where guests can unwind, relax, and be revitalized. Under her loving care and a relentless pursuit of perfection, Robin's Nest will continue to evolve with high standards and new experiences for all who stay.

### Robin's Nest

1190 21st St., Port Townsend  
[www.RobinsnestPT.com](http://www.RobinsnestPT.com)  
208-390-5327



The courtyard and garden at Robin's Nest.

## MEMBER NEWS

# The Resort at Port Ludlow

ResortsAndLodges.com recently featured an article about The Resort at Port Ludlow on its travel website.

The ecotourism-focused article highlights the resort's partnerships with local farmers through its Farm Package, which includes a self-guided farm tour and multi-course dinner prepared by the resort's executive chef that incorporates locally-sourced produce chosen by guests during the tour.

The article can be viewed at [www.resortsandlodges.com/articles/a/head-turning-farm-package-now-available-at-cozy-puget-sound-resort/](http://www.resortsandlodges.com/articles/a/head-turning-farm-package-now-available-at-cozy-puget-sound-resort/).

### The Resort at Port Ludlow

One Heron Road, Port Ludlow  
[portludlowresort.com](http://portludlowresort.com)  
360-437-7000



Photos courtesy of The Resort at Port Ludlow.



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## Visitor Information Center Volunteer Profile



**Name:** Shirli Simmons

**Started Volunteering:** July 2016

**Why did you begin volunteering?**

"I was looking for a place to volunteer, something that was interactive, and saw it advertised in the paper. I

really like it because when people come in, they're on vacation so everybody is in a good mood. Everybody is really friendly."

**What is your most memorable VIC moment?**

"I remember this guy who came in with a young man from Colombia, South America, and he wanted to do everything in one day, including visiting Seattle and seeing the Space Needle and Pike's Place Market. It was interesting trying to explain to him that it's not like the East Coast where everything is close together."

**What are your favorite hobbies?**

"Dancing, reading, gardening, and visiting with friends."

**What notable things have you learned since becoming a VIC volunteer?**

"I grew up here in the country and went to school here and graduated from Chimacum High School, but there were a lot of things I didn't know, like the street names and where everything is. My mom would go grocery shopping maybe once a month and we'd go to the skating rink and sometimes in the winter we'd go ice skating on the Kai Tai Lagoon – back then we just called it 'The Lagoon' – but those were special trips into town. I still live next door to where I grew up in Irondale."

Place label here

## CHAMBER MIXER

Join us at  
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Winery



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